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***Don't Wait Until It's Too Late!***

Dear Cendant Franchisee Owner & General Manager:

It is no secret that “*time equals money*” and Preferred Alliance understands that searching for suppliers can be a time-consuming process. By leveraging the buying power of all Cendant Franchisees, Preferred Alliance has negotiated nationally discounted pricing with industry leading providers of products and services. We are constantly adding new ***value-added*** programs to service your needs and save you money.

In our continuing effort to align ourselves with the best product and service providers, we are **pleased to introduce Adjusters International as the Cendant Preferred Alliance provider of loss consulting/public adjusting services.**

Adjusters International works for you, the policyholder, in any property loss situation. They work as your representative with the insurance company, protecting your interests in the same way that the company adjuster protects the interests of the insurance company. Adjusters International helps businesses, like yours; recover from fires, hurricanes, tornadoes, floods, earthquakes, and many other kinds of disasters. With offices nationwide, they have the ability to immediately dispatch a highly qualified team of professionals, whether the damage affected a single room or devastated an entire region. Their comprehensive knowledge and experience in preparing, presenting, and negotiating insurance claims has been proven through years of client satisfaction.

**Need more convincing? Here are some testimonials from our Cendant Franchisees:**

*I'd like to thank you and your firm for your assistance in resolving the partnership's claim with (the insurance company). Despite the fact that we engaged your company late in the adjustment, we felt you did a great job of bringing this matter to an equitable settlement for us. You more than made up for your fee.*

*Days Inn, Decatur, AL*

*We have used Adjusters International on numerous occasions and have been impressed with their timeliness, professionalism, technical expertise and follow through... I highly recommend Adjusters International to any hotel or hotel management company that may be considering contracting their services.*

***AFM Hospitality Corporation, Chairman***

*(Over 150 hotels, 15,000 rooms, includes Howard Johnson, Knights Inn, and Ramada Inn)*

Please consider utilizing the services that Adjusters International provides; guiding you through the confusing and complex world of insurance claims. Allow them to relieve you of the work, and some of the worry, so you can concentrate on getting your business back to normal.

Sincerely,

A handwritten signature in cursive script, appearing to read 'Robert J. Schadt'.

Robert J. Schadt, CHA  
Senior Director, Preferred Alliance Services  
Cendant Corporation