



**Board of Supervisors
Linn County, Iowa**

Lu Barron - District 1
Linda Langston - District 2
Ben Rogers - District 3
Brent Oleson - District 4
James M. Houser - District 5

Administrative Office Building
930 First Street Southwest
Cedar Rapids, Iowa 52404-2161

November 10, 2009

Mr. John W. Marini
Chief Operating Officer
Adjusters International
126 Business Park Drive
Utica, NY 13502

Dear Mr. Marini:

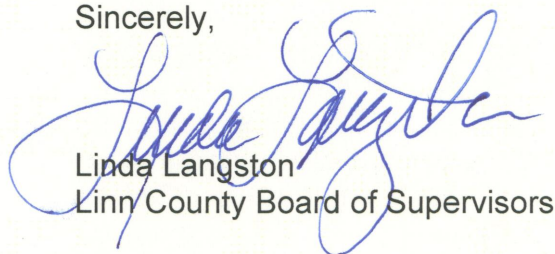
I wanted to take the opportunity to let you know how much Linn County has appreciated the outstanding work done on our behalf by Larry Travis and Jon Betrus of your office.

When the County was hit by flooding of historic proportions in June of 2008, the issues that confronted the Board of Supervisors were daunting. Foremost among them was the prospect of dealing with the detailed regulations and requirements governing FEMA claims, as 10 of Linn County's 14 public buildings sustained significant damage at an estimated monetary loss of over \$60 million.

As the Board of Supervisors tackled issues we had no real experience with, Larry's knowledge and familiarity with the process was invaluable. His expertise, professionalism and exceptional steadiness engendered tremendous confidence among both the Supervisors and management staff. Additionally, his continuing availability as we work through ongoing issues with FEMA remains an important part of our flood recovery. Jon's dedication to our efforts was likewise a huge source of motivation to our employees. Both Larry's and Jon's presence in our office contributed greatly to the optimistic and resilient spirit we have encouraged county-wide.

Although much remains to be done in our flood recovery efforts, Linn County is well on its way to being whole again. Larry's and Jon's work was absolutely essential in our getting to this point.

Sincerely,



Linda Langston
Linn County Board of Supervisors

www.linncounty.org

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