



RIVERSIDE, CALIFORNIA 92502  
P.O. BOX 226 • TELEPHONE 686-2422

April 5, 2004

The Greenspan Company/Adjusters International  
400 Oyster Point Blvd., Suite 519  
South San Francisco, CA 94080-1921

RE: National Orange, Riverside, CA

To Whom It May Concern:

On June 17, 2001, National Orange Packing Company was totally destroyed by fire, we were at a complete loss on what to do. Paul Migdal and Sandy Choa contacted us immediately along with a number of other adjusters we inquired with friends who had similar losses and they all recommended Greenspan Co. Adjusters International.

Paul and Sandy took over our claim and started compiling all the information and began negotiating with the insurance company. We were able to go on with our business knowing we didn't have to be concerned with dead lines and knowing we were getting what we had paid for out of our insurance policy.

The obvious claims were settled quite rapidly, the implied claims took longer, when it was over we are certain we received all we had coming and we were pleasantly surprised we received a lot more than we would have if we tried to do it our selves; we were very satisfied with Greenspan and feel it was the best investment we could have made.

Sincerely,



John Knaak  
Vice President  
Blue Banner Company