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Dear Best Western Members.

In these trying times, it is more important than ever to know who you do business with so that they will be there with the right product or service at the right time. Here at Best Western Supply, we endorse a number of Direct Order Suppliers who have signed contracts with us, assuring favorable pricing which is offered directly to our Members.

We are pleased to announce a new relationship with Adjusters International as the Endorsed Supplier of loss consulting/public adjusting services.

Adjusters International works for you, the policyholder, in any property loss situation. They work as your representative with the insurance company protecting your interest. Adjusters International helps businesses recover from fires, hurricanes, tornadoes, floods, earthquakes, and many other kinds of disasters. With offices nationwide, they have the ability to immediately dispatch a highly qualified team of professionals. Their comprehensive knowledge and experience in preparing, presenting, and negotiating insurance claims has been proven through years of client satisfaction.

These satisfied Members had this to say:

"As you know, our Hotel was in the area of Punta Gorda that took the hardest hit from Hurricane Charley. After suffering such a tremendous amount of damage we were not sure how we could handle the monumental task of rebuilding. It was very reassuring to know that we could focus our efforts on getting our business back up and running while you and the rest of your team handled the detail work and complexities of our insurance claim."

Ron Asmar Best Western Waterfront

"Because of their expertise and their professional presentation, one would have to understand that it would take time for the detailed reports, but I was very satisfied with the results. Because of the facts, I have no reservations whatsoever in recommending Adjusters International to any company who requires their services."

> R. Andrew Barnett Best Western Castaways Resorts & Suites

In the unfortunate event your property suffers a loss; please consider utilizing the services that Adjusters International provides; guiding you through the confusing and complex world of insurance claims.

Regards,

Richard Bennett

Vice President of Design and Supply