

Brian D. Gardner

Linn County Sheriff

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March 4, 2009

Mr. John Marini, C.O.O.
Adjusters International, Inc
Corporate Office
126 Business Park Drive
Utica, New York 13502

Dear Mr. Marini:

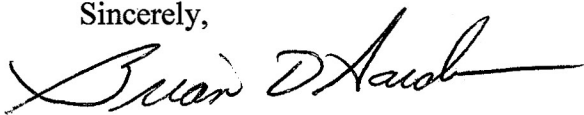
In June of 2008, record setting flooding occurred in a ten square block area of downtown Cedar Rapids, Iowa. The result of this flooding left the Linn County Sheriff's Office and Linn County Correctional Center (as well as several other city and county-owned buildings) uninhabitable. Although we were told soon after the flooding that FEMA and the State of Iowa would be reimbursing us for the majority of our flood loss, I don't think that any of us were anxious to go through the application and documentation process, having never before been through a disaster of this magnitude.

This is where Adjusters International entered the picture. Shortly after the flood, AI sent Larry Travis and Jon Betrus to work with Linn County officials to ensure that we received the maximum FEMA flood reimbursements that we were due. I have personally worked closely with both Larry and Jon on the flood reimbursement project for both the Sheriff's Office and Correctional Center. They have greatly impressed me with both their vast amount of knowledge and their professionalism. Although they may not have always told us what we wanted to hear, they aptly explained the rationale for their recommendations.

The purpose of this letter is to advise you that it was a pleasure to work with both Larry and Jon on this flood recovery project. Although I understand that Larry was recently reassigned to another AI project, Jon continues to work with us, as we complete the final FEMA documents.

It is my hope that we will never have to endure another disaster of this enormity. But if we do, it is also my hope that people like Larry Travis and Jon Betrus are available to assist us.

Sincerely,



Brian D. Gardner
Linn County Sheriff