

CARY ERICKSON
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JEFFERSON COUNTY COURTHOUSE
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October 2, 2006

Director of Operations
Adjusters International
17130 N Dallas Pkwy, Ste 210
Dallas, TX 75248

I wanted to send a letter to express how grateful we are for the professional services your company provided to Jefferson County in the aftermath of Hurricane Rita.

The devastation inflicted by this "forgotten hurricane" was enormous. We had initially thought we would be able to assess the damage and work with FEMA and our insurance carrier's adjusters by ourselves. It quickly became evident that we were going to need help. We realized we did not have the personnel, time or expertise it was going to take to deal with complex governmental regulations and equally complex insurance and adjusting issues, especially when it was taking all the resources we had just to get essential county services up and running again.

AI really came to the rescue. You delivered what you promised, and that counts for everything down here in South East Texas. Mike Maiellano on the FEMA side and Dave Hann and Slaten Bickford on the insurance side really came through for us. Their expertise and guidance was invaluable, and I am sure we would not have received as much insurance or FEMA money without their help.

With any luck, we will never need your services again. However, should another disaster strike, AI will be our first call.

Sincerely,

A handwritten signature in cursive script that reads "Cary Erickson".

Cary Erickson, SPHR
Director of Human Resources and Risk Management
Jefferson County, Texas