



THE COMMONWEALTH OF MASSACHUSETTS
EXECUTIVE OFFICE OF PUBLIC SAFETY



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MASSACHUSETTS EMERGENCY MANAGEMENT AGENCY

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Cristine McCombs
Director

February 8, 2006

Mr. John W. Marini
Adjusters International
126 Business Park Drive
Utica, New York 13502

Dear Mr. Marini:

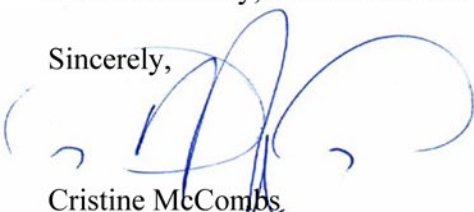
On behalf of the Commonwealth and the Massachusetts Emergency Management Agency (MEMA), I would like to thank your staff for all of the assistance provided in seeking a Major Disaster Declaration for the flooding event that occurred in October of this past year. The efforts of yourself, Ronald Simmons and the rest your cadre of Public Assistance staff was invaluable to this process.

As you are aware, MEMA has been working to secure funding for Adjusters International to work with us through the next phase of the Recovery process. It was felt that the knowledge of FEMA policies, familiarity with this Disaster and skills that your team possess would help to ensure that the Commonwealth communities and State agencies could maximize the allowable funding available from FEMA. We have presented our proposal to the Fiscal Affairs Division for the Commonwealth and unfortunately this request has been denied.

Although this means the Agency will not be able to utilize your services for this current Disaster, it is our hope that we can work together in the future. MEMA will shortly be sending out a Request for Proposals, in an effort to be better situated for future disasters. This request is the necessary next step in ensuring that there are companies with your expertise available to us when the next disaster affects the Commonwealth. It is our sincere hope that Adjusters International will apply.

I thank you again for all of your assistance with the October Floods. We look forward to working with Adjusters International in the future. If you have any questions with regards to this process, please feel free to continue to contact John Tommaney, Branch Chief for Response and Recovery.

Sincerely,



Cristine McCombs
Director