



City of Fort Myers, Florida

Financial Services Administration

P. O. DRAWER 2217
FORT MYERS, FLORIDA 33902-2217
(239) 332-6754

April 3, 2006

Mr. Russell Porter, Senior Consultant
Adjusters International, Incorporated
126 Business Park Drive
Utica, New York 13503

Dear Russ:

This letter of support is indeed a pleasure to write on behalf of Adjusters International, Incorporated. The exceptional service you and the staff provided was invaluable during our loss recovery efforts.

The City of Fort Myers incurred an enormous amount of wind and flooding damage during the summer of 2004, especially during Hurricane Charley. We retained your services to assist us in the Public Assistance grant application process and the Hazard Mitigation Grant Program with FEMA and the State of Florida. This turned out to be one of the most sensible decisions we made. Adjusters International made a very onerous situation much more bearable. Without your training, assistance and recommendations, we would have been significantly short of the \$6.7 million reimbursement that we received from FEMA, FHWA, NRCS and our insurance carrier. The experience and knowledge that you provided us was invaluable.

Without hesitation, we would be delighted to recommend your services to anyone whom faces the task of processing large, complicated grant applications to the federal government. Your systematic approach and attention to detail allowed the City of Fort Myers to obtain our maximum eligible reimbursement.

We thoroughly enjoyed working with you and we wish you future success.

Sincerely,

Jeff Green
Director, Financial Services

Judy Hartwell
Special Projects Accountant