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April 3, 1998

Richard R. Smith, CPPA Adjusters International 126 Business Park Drive P.O. Box179 Utica, New York 13503-0179

Re: Water Loss at 285 Genesee Street, Utica, New York

Dear Richard:

I am returning the performance survey questionnaire which you forwarded. I would like to take this opportunity to express my gratitude and deep appreciation for your fine efforts in adjusting this loss. You were there at the beginning during the emergency repairs and throughout the construction and adjustment process. I could not have asked for any better assistance than that which you and Adjusters International provided. Thanks again.

Very truly yours,

Stephen L. Lockwood

Steph L. Lahal

Pmf

Enclosure