Barry L. Markowitz, C.P.A. John S. Curtin, C.P.A. Buddy S. Hirsch, C.E.O.



Nathan Sinrod, C.P.A. (1903-1979) Hymen Tash, C.P.A. (1909-1997)

May 10, 2002

Mr. Harvey M. Goodman Mr. Barry Flax, Esquire The Goodman-Gable-Gould Company/Adjusters International 133 Rollins Avenue, Suite 1 Rockville, MD 20852

## Gentlemen:

Thank you for your diligent work perfomred on behalf of my client in measuring his damages, preparing his claim materials and negotiating with the insurance carrier on his behalf after a fire severely damaged his residence and interrupted his capacity to live there.

After this incident, he intended to handle these negotiations personally, however, we offered recommendations suggesting that he utilize your firm. Fortunately, he decided to retain your firm and your assistance was of tremendous value.

Your ability to interpret the details of the policy in a manner familiar only to an expert in your field allowed us to take advantage of many extensions of coverage within the policy that he would never have realized existed. By creatively calculating his loss and preparing his claim your firm put us on an even playing field with the insurance company and their cadre of hired experts. Your leveling of this playing field is certainly something that could not have been achieved by our lawyers and accountants, but only by a firm with your tremendous amount of in-house resources and knowledge specific to your industry. Although he was initially hesitant to pay your fee strucutre, he obviously had no regrets, based on your results.

It is nice to find a firm that lives up to its motto, GGG/AI certainly maximized the recovery that he was deserving of and allowed him to focus on his normal responsibilities. Plese do not hestitate to use this correspondence as a testimonial to our firm's satisfaction and my client.

Sincerely

Buddy S. Hirsch, C.E.O.

President