

Boss Hog Farms
Pierre, S.D.

January 30, 2003

Mr. Bill Koehler
ADJUSTERS INTERNATIONAL
1044 Osage Avenue
Kansas City, Kansas 66105

Bill:

I wanted to take a few minutes to send you a letter of appreciation for all your efforts in getting our various losses settled. As your recall immediately after we bought the Pierre South Dakota operation we had a devastating fire to our farrowing barn, nursery, and lab that killed 1200 sows and pigs. Before we could even get that settled we had an ice storm that collapsed part of one of our finishing sheds. Then, we had a hailstorm of softball-size hail.

The insurance company argued about everything - the market value of the lost animals, the cost of building replacement, the cost of repairs, the condition of the concrete, the value of the contents, and even what was contents and what was the building. Further they argued about what had to be replaced and what didn't (the terms of the policy) and above all else dictating that w4 should "repair" a dented metal roof! They especially argued about our lost income under the Business Interruption Policy.

Bill, you stayed in there and fought long and hard for us and eventually won agreeable settlements on all of these losses.

I want to thank you for your efforts and tell you how pleased we are and that if you ever need a reference or recommendation you enthusiastically have ours!!

Sincerely,

A handwritten signature in black ink, appearing to read "Mark", written in a cursive style.

Mark Winkelbauer