STRECO FIBRES. INC.

(804) 473-3720

Fax (804) 473-3721

March 18, 1993

Mr. Karl L. Denison The Goodman-Gable-Gould Company 11 Koger Center, Suite 124 Norfolk, Virginia 23502-4081

Dear Karl,

I wanted to write a letter thanking you for the way you handled my insurance claim with Continental. You and Tony D'Amico both conducted yourselves in a very professional manner, and I was more than satisfied with the results.

In the beginning, I was hesitant in using Goodman-Gable-Gould to handle my claim. However, your knowledge of the policy and your attention to detail was very impressive. Now I understand the importance of having a public adjuster handle a claim with an insurance company. I will definitely use Goodman-Gable-Gould in any future insurance claim, and I will advocate to everyone I know the benefits I received from using your company.

Again, I want to thank you and Tony for the excellent job you did for me and my company.

Sincerely,

John Strelitz President

JS/rt