

MICHAEL J. MALONE

February 6, 2006

Drew D. Lucurell, Esq.
Adjusters International
305 East Pine Street
Seattle, WA 98122

Dear Drew,

I am writing in response to your request for a letter of recommendation as to the level of service and value I feel I have received from the use of an insurance adjuster – specifically Adjusters International!

It was nearly 25 years ago I experienced my first somewhat major loss with a fire that occurred on my jet when it was being serviced. A friendly attorney suggested I contact Adjusters International, and the rest is history. All of my insurance policies today include an “Adjusters Claim” and Adjusters International is the company!

As the owner/operator of the historic Sorrento Hotel, I have had two fairly serious claims against my insurance company. First, a minor fire, but the repair inhibited our ability to ever use the real, 100 year old log burning fireplace in the Lobby. This was a big issue and your company represented me and helped us come to a satisfactory resolution. Couldn't have been done without you.

The second claim was a result of the 2001 “Nisqually” earthquake that hit Seattle. The damage was greater than we realized and you kept us from making a big, expensive mistake.

Thanks to Adjusters International, the proper damage was assessed, successful negotiations were conducted over an extensive period and a very acceptable settlement was made.

Drew, I have no problem recommending you and your company – Not simply because of what you have done for me, but because I have learned through experience, the importance of a successful adjuster being on your team in the difficult times of an insurance claim.

I would be more than pleased to speak with anyone directly on this subject. Just let me know. Thank you.

Warm Regards,



Michael J. Malone
Owner, The Sorrento Hotel
Owner, The Hotel Management Company