

Silverdale West Associates

P.O. Box 2325
Silverdale WA 98383

Adjusters International
305 East Pine Street
Seattle, WA 98122
Attn: Drew Lucurell

2 November 1999

Drew:

We finally have reached a point where we can close our file on the Silverdale West Building fire. I have received a settlement check from Tom O'Hare for our share of the Insurance funds recovered through the Courts from the contractor who was installing the roof at the time of the fire. I am enclosing a check for the balance of your fees.

I wanted to thank you for your services. You may not know all of the things which you did for us! I have no doubt that you recovered significantly more money from the insurance company than they would have paid without your representing us. Probably most important there was no doubt that you were MY advocate. You represented and protected me in areas which I had no expertise or experience.

It was obvious to me from the first that you knew what my rights were and were determined to see that I was not "short changed" in the complicated and confusing settlement processes. I was often amazed at the depth of your concern for our rights and our well being. I became accustomed to your presence at my office in Poulsbo when I know it was quite a trip from your Seattle office.

The fire was a devastating thing for our partnership. Your "take charge" approach and overseeing of the planning, contractor selection, and construction details allowed me to take care of the other actions required for survival in that hectic time.

Thank you!

Respectfully,

A handwritten signature in cursive script that reads "Richard Fairall". The signature is written in black ink and is positioned above the typed name and title.

Richard Fairall
Managing Partner,
Silverdale West Associates