



Manufacturing Company

June 5, 1991

Mr. Harry A. Sommerfield
Adjusters International
550 Frontage Road
Northfield IL 60093

Dear Harry:

I just wanted to take a minute to thank you for your assistance in helping us to settle an insurance claim related to our fire loss and business interruption.

I am very pleased with the professional manner in which you performed your work with a minimum of disturbance to our people. We are very satisfied with the amount of the settlement and the time it took to come to an agreement.

Very truly yours,

A handwritten signature in black ink, appearing to read "Howard S. Bloom".

Howard S. Bloom
Director of Finance

3601 Howard Street Skokie, Illinois 60076 (312) 675-2600 FAX (312) 675-1505 TELEX 72-4433

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