

SWORD & SHIELD

Dick Cordsen IMPORTER & DISTRIBUTOR

P.O. Box 803 Santa Rosa, California 95402 Phone: 707/546-5665

Dec. 21, 1987

William V. Greenspan The GREENSPAN CO. 400 Oyster Point Blvd. So. San Francisco, Ca. 94080

Dear Bill,

Three months have passed since our Sept. Il the fire and my decision to employ you to represent me in presenting my claim to the insurance to.

I am pleased to report I am in possession of the full amount of the settlement for the building as well as the loss of income portion of the insurance contract.

Immediatly after the fire I was contacted by what seemed like dozens of Public Adjusters some of whom got to the fire faster than the City of Santa Rosa fire investigator. Your Mr. Robert Crown was one of the last to contact me and when I advised him of that fact, his remark, "We saved the best for last", kind of sums up what I want to convey in this cummunication. I knew I needed expert help in preparing this claim and the "BEST" is just what I got.

Your very professional manner, expert advise and efforts to always keep me informed as to what was happening is very much appreciated. The proof of the pudding is a very fair settlement in just 90 days.

Please accept my sincere thanks for a job well done.

Sincerely,

D. H. Cordsen