



**MTN. HIGH SKI AREA**  
**WRIGHTWOOD, CALIFORNIA**  
P.O. BOX 428/WRIGHTWOOD, CA 92397/(619) 249-5471

On February 19, 1988, Mtn. High Ski Area suffered a loss due to a fire in one of the compressor buildings. Not only was there severe property damage, but a loss of income from operations as well.

While Mtn. High is staffed with very strong, conscientious employees, we felt it was necessary to utilize the expertise of a company that specializes in handling insurance claims. We were not disappointed in the trust we placed in The Greenspan Company. They have proven their ability to handle claims with fabulous results, three times better than we could ever have done ourselves.

Due to the efforts of The Greenspan Company, Richard Taninsky in particular, we have received compensation for all property damaged in the fire. Because of the diligent work of Mr. Taninsky we have also received a very fair and just settlement for our business interruption.

Their contacts in the insurance field and proximity to many of the insurance companies and claims adjustors made them invaluable to us. Our claim was handled expeditiously, professionally and with courtesy. The Greenspan Company has proven their worth to Mtn. High Ski Area.

Respectfully,

Terry Tognazzini  
President, Mtn. High Ski Area