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## ASTROTECH INTERNATIONAL CORPORATION

June 22, 1993

Adjusters International 3600 Wilshire Blvd Ste 300 Los Angeles, CA 90010

To Whom It May Concern:

Calm, Cool and Collected - That's what it turned out to be.

In August 1992, Hurricane Andrew passed directly over our properties on the island of Cat Cay, The Bahamas. I flew to the island a few days later with three construction personnel and an architect to determine the damage and initiate a reclamation program. The entire island had been devastated and the damage so substantial that many owners had become frantic with concerns for health and safety. After a week of attempting to survey and estimate the repairs I knew I was over my head with my own crew. I reluctantly turned to finding an insurance adjuster that I could depend on to assist in handling this substantial claim. I ultimately retained Adjusters International after reading a few of their letters similar in nature to this one.

Adjusters immediately sent qualified personnel on site and made <u>calm</u> of a hectic environment at Cat Cay. They provided individual attention promptly even as they handled claims of other insured on the island. The administration of the claim was very professional and communications were not overly delayed as frequently occurs in such a massive insurance undertaking. In short, they were very effective and <u>cool</u> in their processing of this multimillion dollar claim.

Finally and most importantly, I <u>collected</u> a sizeable sum in a very reasonable time frame without enduring a great deal of stress over the potential outcome. Their estimates were detailed and accurate and I undoubtedly collected more than I ever would have if I had continued with my own efforts to substantiate and negotiate these claims independently.

I have always questioned the value of brokers in such situations but I have no reservations about recommending Adjusters International. Their professionalism and demonstrated commitment to the customer in this situation were excellent.

The were clam. They were cool and I collected. Thanks.

Regards, & Kin Rochuel

S. Kent Rockwell CEO Cat Cay Land Company