

SML

**SOUTHERN METALS LIMITED**

SPECIALISTS IN HIGH TEMPERATURE ALLOYS

4051 Glencoe Avenue • Unit #13 • Marina Del Rey, CA 90292  
Phone: (310) 305-7851 • Fax: (310) 305-8793

JULY 15, 1996

BILL RAKE-PRESIDENT  
THE GREENSPAN CO  
3600 WILSHIRE BLVD-SUITE 300  
LOS ANGELES, CALIFORNIA 90010

REF: ARNIE ABRAMSON

DEAR MR. RAKE:

WE HAD A FIRE ON OUR PROPERTY LOCATED AT:  
20037 VENTURA BLVD  
WOODLAND HILLS, CALIFORNIA 91431.  
AS A RESULT WE DECIDED TO RETAIN YOUR COMPANY TO  
REPRESENT US WITH THE INSURANCE COMPANY.

ARNIE WAS ASSIGNED TO HANDLE OUR CASE. WE WERE VERY  
PLEASED WITH HIS ATTITUDE, PROMPT RESPONSE AND PROFESSIONALISM.  
I FEEL THAT WE GOT A FAIR SETTLEMENT WITH THE INSURANCE CO.,  
THANKS TO HIS PROFESSIONAL KNOWLEDGE. I HAVE ATTENDED A  
COUPLE OF MEETINGS WITH ARNIE AND THE INSURANCE REPRESENTATIVE  
AND I WAS VERY IMPRESSED WITH HIS ABILITY TO PRESENT THE  
FACTS.

I WANT TO TAKE THIS OPPORTUNITY TO THANK YOU FOR THE GOOD  
SERVICE THAT ARNIE HAS GIVEN US.

SINCERELY,

*Eli Bakshi*

ELI BAKSHI  
PRESIDENT  
SOUTHERN METALS LIMITED.