Gerald E. Oranje, D.C.

QME - State Appointed Qualified Medical Examiner

IDE - Board Certified Industrial Disability Evaluator

EDD - Employment Development Dept. Examiner

- · A Professional Corporation ·
- · Rehabilitation Facilities on Premises ·

July 15 2009

To: Greenspan Co. Adjuster's International

Attention: Chris Glenister Senior Adjuster

(800)332-3409 fax (650)583-4049

RE; Oranje Chiropractic & Injury Center, Inc.

2525 Railroad Ave. Pittsburg, CA 94565

(925) 432-2225 fax (925) 432-2236

Dear Mr. Chris Glenister:

I would like to take this opportunity to personally thank Greenspan Adjusters International Company and in particular Mr. Chris Glenister for his help and support throughout the negotiations process with my own insurance company, State farm.

As you're aware, we has an office fire back in February 2008 and initially I thought we could negotiate in good faith with our own insurance company (State farm) since we have had them for over 25 years. At first, State farm was helpful and responded in a timely fashion of which was appreciated, however when it came to the loss of use and loss of income portion of our policy it was quite another story.

After several months of our company requesting us to re fax documents, not returning phone calls, and changing adjusters 3 separate times, we were becoming disenchanted with our good neighbor company and decided that before our statute of limitations expired we needed some help.

My uncle told us about a company he had used for a claim regarding his Hat business called "Greenspan International" that helped him negotiate on his behalf and get paid back every dollar that was owed to him and told us to give them a call.

After our initial contact with Greenspan International and a quick phone interview, they directed us to Mr. Chris Glenister and he was off and running, working on our behalf to negotiate the loss of use and loss of income portions of our claim.

Without Mr. Glenister's knowledge of how the insurance industry works, we would not have been able to receive all the monies owed us in our policy and would have inevitably settled on a dollar figure far less than what Greenspan International helped us negotiate.

To say that we are extremely pleased with Greenspan International and Mr. Glenister is an understatement, and we want others to know that to try and negotiate with your own insurance company in good faith in not in your best interest as we recently discovered.

Sincere thanks.

Gerald E. Oranje D.C. - Owner