

Precision Engineering

815 W Grand Road
Tucson, AZ 85705

December 10, 2014

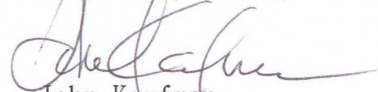
The Greenspan Co./Adjusters International
14614 N. Kierland Boulevard, #N-140
Scottsdale, Arizona 85254

I really appreciate the tremendous efforts of The Greenspan Co./Adjusters International to help me successfully put behind the fire damage that occurred at my auto shop in Tucson, Arizona. You and Dow Brooks were introduced to me shortly after the fire. My insurance company hired a local insurance adjuster to represent their interest. I figured if the insurance company had somebody fighting for them it would make sense for me to have someone to look out for my interest also. I am happy to state that my decision to hire you and The Greenspan Co. /Adjusters International was a very sound one.

I did not realize the intricacies that are evident in an insurance claim involving a business. Right off the bat, the insurance company started posturing about the application of coinsurance penalty to my building, contents, and business interruption claim. To me, the coinsurance penalty seems like a low ball tactic that the insurance company uses to underpay its insured in their time of need. Your construction expert did a great job in maximizing the loss amount and minimizing the value amount in order to avoid the coinsurance penalty on the building claim. Similar strategies were employed on the contents side of the claim also.

I am very pleased with your efforts and results on my claim. Your entire team of professionals was extremely responsive, knowledgeable, thorough, and most importantly patient and understanding. I am happy to act as your advocate to any potential future clients who may have the misfortune of having to deal with an insurance company. Please feel free to give out my contact as a reference.

Very truly yours,



John Kaufman

Owner

520.307.8348