

**Rafiq Khan**  
1608 Harmon Street  
Berkeley, CA 94703  
Phone: (510) 290-4054  
Email: rafiqkhan\_k@yahoo.com

January 27, 2014

The Greenspan Co./Adjusters International  
400 Oyster Point Blvd., Suite 519  
South San Francisco, CA 94080

On apartment building in Oakland was recently devastated by fire. We are glad to have had you and KC Cullum on our team. While we have a lot of expertise in construction from owning several buildings, we were at a loss on how to handle the insurance issues implicated. This was the third fire loss that The Greenspan Company/Adjusters International has handled for our family and investment group.

We appreciate the team The Greenspan Company/Adjusters International assembled and the final settlement from the insurance company. Your estimating staff did a great job of addressing the scope issues and minimizing the code implications. Your fees at 10% of the insurance recovery were well worth it.

Please feel free to use me as a reference for any of your potential clients.

Very truly yours,



Rafiq Khan