

Farmers COLD STORAGE & FREEZERS, INC.

P. O. BOX 810
274 KEARNEY ST. EXTENSION
WATSONVILLE, CALIFORNIA 95076
TELEPHONE (408) 724-1144



December 15, 1986

Mr. Bill Greenspan
The Greenspan Company
400 Oyster Point Blvd., Suite 210B
San Francisco, CA 94080

Dear Bill,

After our loss of a building and equipment by fire on October 14, 1985 we had so many telephone calls from different people, all offering something or other and I was not in any frame of mind to listen, not even to your representative. However, a few days later I began to understand that we needed help, even though our insurance adjuster claimed we would be back in business within sixty days (what a joke). Your company was recommended to us by one of our customers who also suffered a loss due to our fire and now is the time to thank you, your father, and excellent staff for the hard work you took off my shoulders and the settlement you got for us. We could not have done that well on our own, let alone all the work that was involved. We had a difficult case and you and your Company solved it for us. On behalf of our Company and myself our sincerest thanks.

Sincerely,

Margaret W. Boe
Margaret W. Boe
General Manager

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