LAW OFFICES OF

LAPPEN AND LAPPEN

ONE CENTURY PLAZA, SUITE 1260
2029 CENTURY PARK EAST
LOS ANGELES, CALIFORNIA 90067
(213) 277-9389

May 6, 1983

Sid Greenspan
The Greenspan Company
3440 Wilshire Boulevard
Los Angeles, California 90010

Dear Mr. Greenspan:

Recently, this office had the pleasure of representing Mr. Robert Cornwell with regard to the destruction of his residence by fire. Your company came to the attention of Mr. Cornwell through the efforts of Ken Elkman. Mr. Elkman's presentation of the services that could be provided by The Greenspan Company was so professional and dignified, that Mr. Cornwell was persuaded to hire your company.

As I am sure you are aware, once they have "signed" a client, many companies then go on to render less than satisfactory service. I am happy to say that was not the case with The Greenspan Company. Arnie Abramson of your office worked diligently and quickly on Mr. Cornwell's behalf and was able to secure a settlement that not only was acceptable to Mr. Cornwell, but was in excess of what I thought was even possible.

Most service companies only hear from disgruntled clients, so I thought you'd like the change of pace of this letter.

Best personal regards,

LAPPEN AND LAPPEN

Jonathan Railey Lappen

JBL-27:jn 102.11

SIDNEY GREENCOAM ASIO COMPANY