

## **Scott Duvall**

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**From:** Bret Hunter [brethunter@hotmail.com]  
**Sent:** Sunday, February 11, 2001 11:30 AM  
**To:** bill@greenspan.com  
**Cc:** scott@greenspan.com

&#65279;Greenspan Company:

We would like to express our sincere appreciation for the job Scott Duvall did while representing our interests after our house fire. Mr. Duvall demonstrated superior communication, human relations, and negotiating skills throughout our dealings with our insurance company.

In addition to the overall superior job Mr Duvall did negotiating our building and contents losses, there are two issues Mr. Duvall negotiated for us that are especially noteworthy. First, Mr. Duvall was able to negotiate a lump sum settlement for our living expenses that allowed us to purchase a mobile home to live in on our property during the re-building of our home. When we initiated this request for a lump sum settlement of living expenses, we thought it was a long shot. However, Mr. Duvall demonstrated superior negotiating skills and determination which resulted in a settlement for all that we asked.

Second, as owner-builders of our home, our insurance company refused to pay approximately 20% of the building settlement that they typically reserve for general contractors. Once again, Mr. Duvall used his superior skills to secure these funds.

We feel fortunate to have someone as astute and qualified as Mr. Duvall representing our interests during our ordeal. Please pass on our sincere gratitude to Mr. Duvall.

Sincerely,

Bret & Erita Hunter  
3971 Ciarlo Lane  
Vacaville, CA 95688

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