

May 21, 2013

**The Greenspan Co. / Adjusters International
400 Oyster Point Blvd. Suite 519
South San Francisco, Ca. 94080**

To whom it may concern,

Wow, they did it again. Probably about ten years ago we had a fire at a hotel we were building in Calexico, Ca. The insurance company was questioning the validity of the claim and we had a dialogue with The Greenspan Co. / Adjusters International and decided to hire them to represent us. The first thing we said was, oh no, not The Greenspan Co. / Adjusters International, you don't need them. Well, we received complete compensation for our claim from our insurance company.

Recently, we had a fire at a 12,000 square foot office building that was almost completely destroyed. The insurance company was questioning the claim so we again hired The Greenspan Co. / Adjusters International to monitor the claim. This time it was a different insurance company but we received the same response, oh no, not The Greenspan Co. / Adjusters International, don't use those guys. After much negotiating by The Greenspan Co. / Adjusters International, we received complete compensation on a very complicated claim.

Both times our company has used The Greenspan Co. / Adjusters International we have been completely satisfied with their services. There is just no way a layperson can know enough about how the insurance industry works to understand how to get the best settlement with a claim. Anytime an insurance situation is unusual, please give The Greenspan Co. / Adjusters International a call. They know what the hell they are doing.

Sincerely,

A handwritten signature in cursive script, appearing to read "Bert Meyer".

**Bert Meyer
President
HFRMII**