

# BERRY'S SAWMILL, INC.

LUMBER MANUFACTURERS      TIMBER SPECIALISTS

March 22, 1990

Randolph H. Goodman  
The Greenspan Company  
400 Oyster Point Blvd., Suite 519  
South San Francisco, CA 94080

Dear Randy:

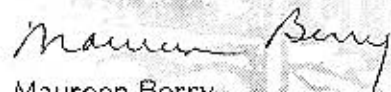
We take this opportunity to express our sincere appreciation for the excellent service we received for your company.

Jerry Fleischman and Robb Crown from your office were well versed and courteous in introducing the specialized service The Greenspan Company offers.

From the time you became involved as our adjuster, our claim was prepared and presented in an expeditious manner concluding with a most favorable settlement from our insurer. In addition to your entire staff responding in a warm and friendly manner, they were at all times efficient and responsive to our every need.

Randy, in closing we thank you for a superb job and advise that we will be very happy to recommend your services to others.

Sincerely,



Maureen Berry  
Treasurer, Berry's Saw Mill, Inc.

MB:js