

Discount Fabrics
501 3rd Street
San Francisco, CA 94107

September 22, 1999

Greenspan Company:

In June of 1998 a terrible fire destroyed my store. The fire started at a restaurant next door. We were not at fault in any way, though our loss was immense. The grief, aggravation and time loss was extremely overwhelming. At first I was hesitant to hire Greenspan Co. to represent me because I was weary of having an extra layer of expenses. Although I was so in need of professional help, being that I still had to operate my other stores. It was so hectic, so I decided the best way to go would be through Greenspan Co. being that my insurance salesman and my insurance company were lacking interest in assisting me.

While all of this was going on, one of the best things happened to me. Mr. Chris Glenster was assigned to my claim. His manner, knowledge and service were greatly impressive. He took care of all my needs, and allowed me to continue to run my other stores. The fee I paid Greenspan Co. was such a bargain, when you consider all the time saved.

Overall I was extremely impressed with the quality of service. I'm very happy I went with the Greenspan Co.

Ronald Blake

A handwritten signature in cursive script that reads "Ronald Blake". The signature is written in dark ink and is positioned below the printed name.

President of Discount Fabrics Inc.
San Francisco, California