

March 15, 1984

The Greenspan Company
Adjusters of Losses for the Insured
Attn: William Greenspan
3550 Wilshire Boulevard
Los Angeles, California 90010

Dear Mr. William Greenspan:

This letter comes from a senior citizen with many years of experience in support of her remarks. We often speak of "The Good Old Days." In light of present-day incompetency and lack of dedication to the job on the part of many, there is more truth than fiction to the remark. However, recently I dealt with a company that gave me great pleasure.

My experience in insurance comes from family involvement. My husband, now deceased, started such a company in World War II Days. My son spent all of his professional life in insurance.

Recently I have been involved with a claim on a property of mine. My son, now retired, who helps me with my business contacted THE WILLIAM GREENSPAN COMPANY. Believe me--that was the end of my problem. Words absolutely fail me in expressing the gratitude for the expertise with which everyone, beginning with the first interview in my home, has worked towards the accomplishment and conclusion of the settlement with the insurance company.

I have great praise and satisfaction with my claim--superbly negotiated by THE WILLIAM GREENSPAN COMPANY.

Gratefully yours,



Edna L. Darby
622-0 Avenida Sevilla
Laguna Hills, California 92653