



HIXSON METAL FINISHING

829 PRODUCTION PLACE, NEWPORT BEACH, CA 92663 ■ (714) 645-4800

November 10, 1992

To Whom it May Concern:

It was our good fortune to be referred to The Greenspan Company after a disastrous fire destroyed one of our buildings in 1987. Sidney Greenspan, Ken Elkman, Sandy Cho and staff did a distinguished job of representing Hixson Metal Finishing during the many interminable and arduous meetings which followed the fire. Greenspan's knowledge and expertise in dealing with the insurance companies was invaluable. Both the Agent and the Insured can benefit from the results of having The Greenspan Company represent them.

We strongly recommend The Greenspan Company. Please feel free to contact the undersigned if you require additional information.

Sincerely,

Robert M. Hixson, Jr.,
Chairman

RMH:vs