

Moshe & Leah Kushman
300 South Grand Avenue #3400
Los Angeles, CA 90071
(213) 687-5263

September 19, 1995

Mr. Kenneth Crown
The Greenspan Company
16501 Ventura Boulevard, #410
Encino, CA 91436


Re: 1994 Northridge Earthquake Adjustment

Dear Ken:

I would like to take this opportunity to express my sincere thanks to you regarding the way you and your organization handled my earthquake claim. Your excellent abilities in securing an additional \$60,000 above Civil Service's initial offer, combined with the resources that Greenspan made available during this process, has made me realize that I made the proper decision in hiring The Greenspan Company. Prior to retaining your services, I had thought that I would be successful in negotiating a settlement on my own with Civil Service Employees Insurance. After realizing that I was in need of a specialist in this field, I contacted your firm.

I would also like to thank you for your speedy and diligent response to my phone calls and inquiries. You kept me up to date on my claim and were helpful in explaining how the policy provisions relate to my loss. I would highly recommend your company to anyone who undergoes the misfortune of suffering a property loss. Please keep in touch.

Very truly yours,



Moshe Kushman

MK:Da