

22548 Pacific Coast Highway #210
Malibu, Ca. 90265

August 2, 1994

MR. WILLIAM RAKE, President
The Greenspan Company
300 Wilshire Boulevard, Suite 300
Los Angeles, CA 90010

Dear Mr. Rake:

Congratulations to Mr. Frank Candido and your Company for the fine job you are doing for us in reaching a settlement with State Farm Insurance Company in the loss of our home in the November 1993 fire storm which devastated Malibu.

Although the case is far from closed, we have every confidence a satisfactory conclusion will be obtained. When that happy day finally arrives, it will be my privilege to write you and Frank another letter.

In the meantime, I have been so favorably impressed with Frank that I decided something more than just another letter was in order. So, in a burst of creative energy, I wrote a song which you will find on the enclosed sheet of paper and on the cassette.

It is already gaining notoriety. Ms. Charlou Larronde, the vocalist, has six cassettes and is sending five of them to various friends all over the country. The sixth she has in her motor home cassette player and threatens to play it incessantly while she and three other ladies are touring the West.


Ms. Carmen Dragon, the pianist is a superb harpist and is the daughter of the late maestro, Mr. Carmen Dragon. She has been entertaining for years in local restaurants and will soon be appearing in the Hollywood Bowl. She welcomes having a cassette to include in her portfolio and may very well blend it into a medley of songs.

How big can this thing get - telephone "Hold", elevator, office background music? The mind boggles!

Of the two sets, please send one to Frank. I hope you both find this pleasing as my intent is to praise while giving you some laughs.

Keep up the good work!

Sincerely,


Frederic C. Niles