



National
Technical
Systems

Executive Office
24007 Ventura Boulevard
Calabasas, California 91302
(818) 348-7101

October 31, 1986

Mr. Sidney Greenspan
The Greenspan Company
3550 Wilshire Blvd.
Los Angeles, CA 90010

Dear Sidney:

Although this letter is rather late in coming, I did want to tell you that National Technical Systems and me personally, were very pleased with the way that your company handled our fire of June 1985.

I would especially like to tell you how happy I was that Arnie Abramson was assigned to our case, and that due to his personal efforts was able to increase our recovery by more than \$4,000.00 by bringing up the point of the double deductibles.

Again, my sincerest thanks - and I am still looking forward to joining you for a round of golf, which we discussed after the Bishop fire in 1977!

Sincerely,

NATIONAL TECHNICAL SYSTEMS

A handwritten signature in black ink, appearing to read 'Lloyd Blonder', is written over the typed name.

Lloyd Blonder
Vice President/Finance

LB:rec



**National
Technical
Systems, Inc.**

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4 February, 1997

Arnie Abramson
GREENSPAN COMPANY
3600 Wilshire Blvd.
Los Angeles, Ca 90010

Dear Arnie,

In preparing for our Year End audit I reviewed the file on the Detroit loss which you and your firm adjusted for us and brought to conclusion in late '96. I must say the job you and Wendy Johnson did in adjusting this loss was outstanding. We recovered all the costs on the business interruption claim and repairs of the equipment caused by the electric outage. If you personally were not involved in this claim, NTS would not have been able to recover what we did, since the insurance company's position was that the electrical outage was an act of God and not covered by the policy. The position you took with the insurance company was clearly brilliant and they backed off their non-coverage position with only a small battle.

This is the 4th claim that the Greenspan Company has handled for me personally over the last 25 years and I must say that if anyone would like to talk to me about the service and expertise your firm offers I would be glad to speak with them. Again, NTS and I appreciate all the work you did to bring this claim to fruition.

Sincerely,

NATIONAL TECHNICAL SYSTEMS

Lloyd Blonder
Senior Vice President
Chief Financial Officer

LB:lf

cfm/lloyd/297/greenspan