ANDREW SOLT

June 13, 2001

Mr. Arnie Abramson The Greenspan Company 16542 Ventura Boulevard Suite 200 Encino, CA 91436

Dear Arnie,

Thanks for the fine work you did for us on the loss we suffered on our industrial building in Gardena. We are appreciative of your good efforts on our behalf and we feel you did an excellent job negotiating with Chubb and Fireman's Fund Insurance Companies. On behalf of Phil November and all of our family, we would like you to know that we are grateful for the work you did for us and that we would give you a very positive reference or recommendation should we be contacted by anyone else interested in employing you and/or The Greenspan Company's services.

Best Regards,

AS: jr