

March 30, 2016

Drew Lucurell, President
Adjusters International
One World Trade Center
121 SW Salmon St., 11th Floor
Portland, OR 97204

Dear Mr. Lucurell,

When my beach house was destroyed by fire, I naturally assumed my insurance company would take care of everything; I knew nothing of public adjusters. I was contacted by David Droubay, and David professionally and with sensitivity explained step by step the value that your firm could and would add to the adjustment process if we were to engage your services. We did the research, checking you out on the internet and reading your material, and decided that working with your firm made sense.

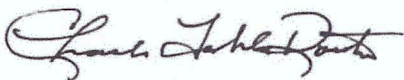
We are glad we did.

Randy has done an excellent job representing us throughout this process and feel that he is totally deserving of recognition for his ability and performance. It has been a pleasure to work with him and his associates through this stressful process. Most notably he negotiated a cash out of our additional living expenses and secured full replacement cost benefits above our policy limits without our needing to replace.

We know that it was only by his professionalism, integrity, and dedication that we were able to secure such a timely and satisfactory settlement.

We have informed everyone we know, and some we don't know, to contact your office before they even speak to their insurance company in the event of a major claim. Thanks again for being there for us.

Best Regards,



Charles LaDeRoute

CC: David Droubay

CC: Randell Gower