



HUGHES COUNTY COMMISSIONERS

104 EAST CAPITOL AVENUE
PIERRE, SOUTH DAKOTA 57501
PHONE (605) 773-7477
FAX (605) 773-7479

June 26, 1995

Mr. Scott Davidson
Adjusters International
602 Park Point Drive, Suite 206
Golden, CO 80401

Dear Scott:

I wanted to take this opportunity to thank AI and in particular, you and Dave Hann for your assistance in negotiating insurance claims for Hughes County.

Our original intent was to retain AI for a claim involving a boiler fire in our County Courthouse which was dragging on. We were very fortunate to have you there to prepare the claim for this particular incident, but what we didn't realize is that we were about to have problems with a claim on the loss of our Sheriff's Office and Shelter Care Facility.

I'm certain if we had not had access to your excellent services, we would have settled for a much smaller sum for the loss of our facility, and it would have taken much longer to reach a settlement. Scott, your organizational and people skills are unparalleled, and Dave Hann is the finest and most knowledgeable estimator I have ever had the pleasure of working with. AI is very fortunate to have both of you.

Feel free to share this letter with any policyholder who may retain you. I would be happy to relate our experiences with AI and encourage them to hire you should they encounter resistance in reaching a settlement with their insurance company.

Sincerely,

Sue Schaefer
Administrative Assistant
Board of Hughes County Commissioners