



RAUCH INDUSTRIES
INCORPORATED

"Since 1952"

October 27, 1995

Mr. Harvey M. Goodman, SPPA
Adjusters International
133 Rollins Avenue
Suite One
Rockville, MD 20852-4004

Dear Harvey:

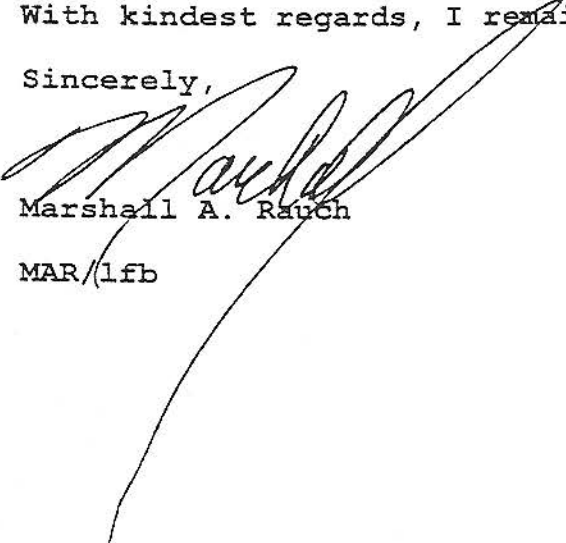
Since we have now settled the first two parts of our insurance claim, I want you to know how much we appreciate you and your organization. There's no way we could have accomplished the work that your people did to establish our inventory and machinery claims.

It would have been impossible for us to continue our own operation and attempt to do the tremendous amount of work your people did for us in establishing our insurance claims. In fact, it would be foolhardy for anyone not to use a capable public adjuster like yourself.

I want you to know how very well satisfied we are with what you have done for us on the two portions of our insurance that are already settled. I am positive that with your same abilities and perseverance we will have equally as good results on the building and business interruption.

With kindest regards, I remain

Sincerely,



Marshall A. Rauch

MAR/lfb