

 **NORTHWEST LODGING** INC.

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TO WHOM IT MAY CONCERN

Northwest Lodging, Inc. is a hotel management company which owns and operates 24 properties in Washington, Oregon, California and Nevada. Northwest Lodging is the largest proprietor of Ramada Inns on the west coast and also operates under the eight franchises shown on the attached synopsis.

As President of Northwest Lodging, I am personally familiar with the services which have been provided to us by Adjusters International. We have used Adjusters International on four separate occasions and have been impressed with their timeliness, professionalism, technical expertise and follow through. I have also appreciated their regular communication with our management team to keep us informed of all progress.

In conclusion, I highly recommend Adjusters International to any hotel or hotel management company that may be considering contracting their services.

Sincerely,

  
Lawrence P. Horwitz

Attachment