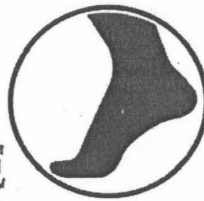


Blackmer
FOOT
& ANKLE
Podiatric Medicine & Surgery



January 5, 2012

Adjusters International
950 West Bannock Street, Suite 1100
Boise, ID 83702

My sons and I want to wish you and your family a happy New Year and say thank you for all your hard work. As you know, the fire at our home on April 24, 2009 was a complete and total loss. You truly don't realize how much you have until it is destroyed in a fire and you have to try to rebuild and replace everything.

We never anticipated how our insurance company would turn this devastating loss into what seemed at times to be an endless nightmare. Looking back, I don't know how I could have managed the loss without your help. Right from the beginning it was apparent the insurance company was not going to deal fairly. Their inadequate offer to settle on the structure for a mere \$250,000 was shocking. We are extremely grateful for you coming to our aid. Without you and your team's expertise and your detailed valuation of our loss we could never have reached the settlement you were able to negotiate for us in excess of \$1,000,000. When it came to our personal possessions, your detailed inventory and valuation allowed us to receive a settlement in excess of \$150,000 more than I would have projected. You and your team were there for us every step of the way. You persevered and were able to guide us through this nightmare, allowing us to recover much more than we could have on our own.

If someone finds themselves in a similar situation they should most definitely call you. Please feel free to use me as a reference for any of your prospective customers. I am always available to speak with any individual who has experienced a loss and is considering your representation.

It has truly been a pleasure getting to know you and your staff. I was always treated with professionalism, respect and compassion.

Best regards,


Dr. David Blackmer

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