

Highway Partners LLC

200 Morris Street, Sebastopol, CA 95472
(707) 824-5600

October 3, 2013

The Greenspan Company/Adjusters International
400 Oyster Point Blvd., Suite 519
South San Francisco, CA 94080

Thank you so much for helping us recover from the devastating fire that occurred at our commercial retail development project in Sebastopol, CA. I am so glad to have met with Gordon Scott, Kyle Hensiek and yourself to assist me with this claim. You folks did a fantastic job on our claim that allowed us to promptly restore our operations.

Prior to retaining The Greenspan Co./Adjusters International, I had asked a fire restoration contractor friend to assist me with my claim. While his efforts are much appreciated, the sophistication that you and your team brought on this complicated loss was tremendous. As a result of the fire and our ongoing project we were under the scrutiny of the local Building Department. Numerous code requirements were being imposed upon us as a result of the fire. Our insurance company refused to acknowledge these code requirements. Had it not been for your sophisticated skills and the tremendous knowledge of your construction expert, Kevin Bacon, there is no way we would have overcome this hurdle.

Your team inspected the site, reviewed the specifications, interacted with all the army of experts retained by the insurance company and came up with a claim strategy that eventually paid off very well. Our recovery of almost \$3,000,000 was well beyond our expectations. The fee that we paid your firm at 8% was well worth the investment. We are happy to be a great reference for any potential clients. We really appreciate the efforts of The Greenspan Co./Adjusters International. Please feel free to share my contact information with anybody that considering hiring a Public Adjuster. They could not go wrong with their decision to retain your services.

Sincerely,


Barney Aldridge
Partner/CEO
(707) 484-8020