

LAW OFFICES  
**GELLMAN & GELLMAN**

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JACK E. GELLMAN  
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BRYANT S. KURTZMAN  
SAMUEL A. MACRI  
JOSEPH C. GRASMICK

March 19, 1993

AREA CODE 716  
NIAGARA FALLS 297-3850  
BUFFALO 693-0026  
TELECOPIER 297-4552

OF COUNSEL  
ANTHONY D. PARONE\*  
\*ALSO ADMITTED TO CAL. BAR

ADJUSTERS INTERNATIONAL  
Professional Loss Consultants  
2807 W. Busch Boulevard  
Suite 202  
Tampa, Florida 33618

ATTN: DAVE DALEGTY

RE: Damage at 6263 Midnight Pass Road, Sarasota, Florida

Dear Dave:

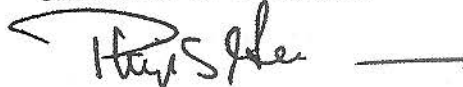
Enclosed please find a check for your commission in the sum of \$1,408.43 regarding settlement of our damage claim in Sarasota, Florida.

I want you to know how pleased my wife and I were with your service, which was excellent. You did an outstanding job on behalf of my wife and myself and I would be most pleased to recommend Adjusters International for any and all adjustments of claims that I may have in the future, or on behalf of any of my clients.

Thank you again for your efforts.

Very truly yours,

GELLMAN & GELLMAN



Philip S. Gellman

PSG/oc

Enclosure