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Mr. Robb Greenspan
The Greenspan Co./Adjusters International
16542 Ventura Blvd., Suite 200
Encino, CA 91436-2092

Dear Robb:

I want to thank you for your quality representation in the claims process during settlement and repair of a fire loss in my industrial building in Los Angeles. The fire loss was relatively complex, with multiple payees and insureds. In spite of having specialized in real estate and insurance industries as a financial practitioner, having your firm as Loss Settlement adjusters was a practical necessity in this case. I also found that the typical contractor is not knowledgeable in repair of this kind of damage and your firm's recommendations were invaluable.

Finally, the process of negotiation with the insurance company is difficult and time-consuming even with a quality insurance coverage and carrier. There was a repair time limit in the lease which needed to be adhered to in order to retain the tenant.

At the end of the day, your firm's services cost me nothing, and saved a lot of time during a busy tax season!

With many thanks,



Anne P. Vogel, CPA