

SAN PABLO de COLORES

centro pastoral

505 SAN JUAN RD.
P.O. BOX 1264

Watsonville Ca.
95076

August 16, 1989

Mr. William Greenspan
Greenspan Company
400 Oyster Point Blvd.
South San Francisco, CA 94080

Dear Bill:

We, of Federacion de San Pablo de Colores, would like to express our appreciation for your professional services. Since our main concern is of a christian nature, our organization gives thanks to God for the good fortune of putting your company in our path.

Before we retain your services we were at a loss as to how to deal with the insurance Co. regarding our loss. But, since that first meeting we had with you and Jerry A. Fleischman, we had no reservations in retaining your company to represent us in our loss. After that meeting we felt blessed, because not only had we met two professionals, but two very human, caring persons.

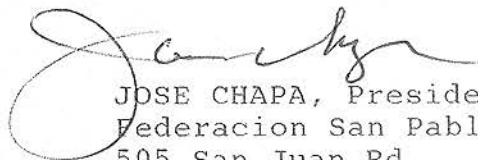
Prior to meeting with you I had spoken with Mr. Robert J. Dyer of Brent/Westwood Investors. Your Company had represented him regarding a loss due to a fire. He had nothing but high regard for your service.

Money can pay for professional services, but money can never buy the human service you gave us. You and Jerry treated us like true friends. We pray we won't need your services again, but if we ever do, we know who to call for a professional, sensitive and efficient team.

I highly recommend the services of the Greenspan Company to anyone who requires such services.

We, at the Federacion de San Pablo de Colores, want to say Thank you, Mr. Greenspan, for a job well done and De Colores, which means that we wish you life to be like a rainbow, which brings calm, peace and tranquility after the storm. May God bless Greenspan and their employees.

Sincerely yours,



JOSE CHAPA, President
Federacion San Pablo de Colores
505 San Juan Rd.
Watsonville, Ca. 95076