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The Greenspan Co./Adjusters International 400 Oyster Point Blvd, Suite 519 South San Francisco, CA 94080

I am writing this reference letter to commend you and The Greenspan Co./ Adjusters International staff in your remarkable efforts to resolve and settle our claim with our insurance company. At the inception of this claim we were very skeptical in hiring a public adjuster. We felt *very* comfortable that our insurance company would take care of us and look out for our well-being. We were wrong. Shortly after the fire our family started experiencing needless scrutiny by the insurance company. At that point I was introduced to your company. We are *very* content with our decision to hire you and The Greenspan Co/ Adjusters International to help us through our challenging situation.

You immediately assembled a team of professionals to address the building and Loss of Rental Income Claims. Your construction expert, Kevin Bacon was adept in local pricing and the intricacies of our building. He did a fantastic job establishing an accurate Scope of Work. With your claims expertise we overcame all the impediments, and your in-house CPA Chris Glenister prepared a Schedule of Loss covering Loss of Rental Income that passed the insurance company's scrutiny. I cannot say enough about Kenny Taylor, he always accepted my calls and he always answered my questions.

We unequivocally recommend all of you and The Greenspan Co./ Adjusters International to anybody contemplating retaining a public adjuster. We have learned that insurance companies have their own staff of adjusters to look out for their concerns. It is important that the policyholder have their own advocate. Please feel free to give my contact information out to any potential client that may consider hiring you.

Sincerely,

Hawk Lou

Money Son