

RAINBOW ISLAND RESTAURANT

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October 30, 2007

The Greenspan Co/Adjusters International
400 Oyster Point Blvd, Suite 519
South San Francisco, CA 94080

RE: Fire Loss at Apartment Building in San Francisco

Thank you very much for all the hard work you did on our fire claim. We own a large apartment building with a restaurant in San Francisco that had a lot of damage from a fire. We were unsure of hiring a public adjuster at first. But, we had no idea how to deal with the complicated insurance claim. Hiring you was the best decision we made.

We did not know what to do about the heavy co-insurance penalty that the insurance company wanted to apply. It was a 60% penalty. With your great work you negotiated that penalty down to ZERO - We don't know how you did it but your effort was fantastic. You also negotiated an excellent settlement on the repairs. We recovered much more than what we ever thought we could have on our own. We are happy you were on our side to protect us. The cost of your company was over \$30,000 and worth it.

Thank you for all your hard work. We will recommend you and your firm anytime.
Please feel free to utilize us as a reference for any potential client.

Sincerely,



Lina Leung
(Owner)