

**NEO-TECH
SPRING CORP.**

7070-A COMMERCE CIRCLE
PLEASANTON, CA. 94588
(415) 734-8383

January 22, 1991

William V. Greenspan
Executive Vice President
The Greenspan Company
400 Oyster Point Boulevard, Suite 519
South San Francisco, CA 94080

RE: Fire Loss 1/15/90
Neo-Tech Spring

Dear Bill:

Now that we have received final payment from the insurance company for our fire loss both Paul and I wish to give you and The Greenspan Company our sincere thanks for all of your efforts on our behalf.

There is no question in our minds that had we allowed the insurance company to tell us what they owed us we would have come out on the short end.

Additionally, if we had attempted to deal with the insurance company and attempted to restart our business operations we have no doubt that one or the other would have suffered badly. There is no way to do both effectively.

Please forward our best regards to Robert Crown and Shellie Landa and in the event that any of your prospective clients are curious about the merits and results of your services please ask them to contact us directly.

With best regards we remain,

Dick Peterson



Paul Besassini

