

March 27, 1990

Robert Lucurell Adjusters International 305 E. Pine Street Seattle, WA 98122

Dear Bob,

I wanted to thank you for expediting our insurance settlement on the Bollinger Plaza fire loss. Given the complexity of our claim, your expert guidance proved to be a critical factor in bringing about a favorable outcome, and receiving nearly double the amount of their final offer.

We especially appreciated your calm presence in the midst of the many meetings with the insurance company adjusters, appraisers, and the umpire. It was a pleasure to see you achieve the settlement we wanted with a minimum of fuss. As an attorney, I certainly appreciate skillful negotiators, more so when they are on my side!

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Sincerely

Daniel L. Spickler General Counsel

DLS/cjt